Welcome to our Tri-County Region

Welcome to Central Oregon! Where the commute times are short and breathtaking views await you at every turn. The region features dramatic snow-capped mountain ranges and high desert plateaus within Deschutes, Crook, and Jefferson counties.

Located halfway between San Francisco and Seattle, the hottest small metropolitan market in the U.S. is Central Oregon. In 2017 alone, the Bend-Redmond area had the nation’s #1 GDP growth (8.1%), the 2nd fastest job growth (5.9%), and the 6th fastest population growth (4.9%). With these factors in mind, both Forbes and the Milken Institute ranked us as the nation’s Top Overall Performer.

Central Oregon is pulling extraordinary talent and capital, transforming into a diverse and highly entrepreneurial business ecosystem. Lured by natural scenic beauty and big city amenities (world-class health care, education, dining) without big city costs or hassle, people are learning that having a true work-life balance is possible. Employees are happier; companies are more innovative and capital-efficient. All in a region dominated by small to mid-sized firms that compete globally – and win.
CENTRAL OREGON OVERVIEW

Regional Population: 228,225
(2017 estimates from Portland State University)

Regional Labor Force: 114,520
(Seasonally adjusted total for May from Oregon Employment Department)

Bend-Redmond MSA GDP Per Capita: $51,647
(2016 estimate from the Bureau of Economic Analysis)
*Bureau of Economic Analysis data is only available for the Bend-Redmond MSA

Access to and from our region has never been easier with four national carriers flying 50 segments daily to seven international airports. The best part? Travel through the Redmond airport is a breeze.
Central Oregon has been among the fastest growing regions anywhere in the U.S.

In-migration has been the dominating factor in the region’s growth with approximately 6,000 new residents every year moving to the area from all over the country. At the same time, the region’s ability to attract young families has resulted in strong birth rates.

“Net migration is one of Oregon’s competitive advantages as we have historically been able to attract new residents to the state, expanding the labor force.”

Damon Runberg
Regional Economist, State of Oregon Employment Department

<table>
<thead>
<tr>
<th>Area</th>
<th>Percent Change 2010 - 2017</th>
<th>Net Migration % 2010 - 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oregon</td>
<td>8.1%</td>
<td>73.7%</td>
</tr>
<tr>
<td><strong>Counties</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deschutes County</td>
<td>16.0%</td>
<td>89.4%</td>
</tr>
<tr>
<td>Jefferson County</td>
<td>6.8%</td>
<td>58.5%</td>
</tr>
<tr>
<td>Crook County</td>
<td>5.4%</td>
<td>126.3%</td>
</tr>
</tbody>
</table>

Source: Population Research Center, PSU, April 2018. (April 1, 2010 to July 1, 2017)
NEW RESIDENTS, NEW IDEAS & NEW ENERGY

#6 FASTEST POPULATION GROWTH IN THE U.S.

-U.S. CENSUS, 2018, 2017 DATA

With over 4 million visitors flocking to Central Oregon each year, it proves a great introduction to our region’s culture, lifestyle, and a great first impression for businesses. Central Oregon and the Bend-Redmond MSA continually top the nation in population growth. While our population grows, so does our workforce. We’re cultivating a community that has consciously decided to live here and work towards making our region an even better place to live.

POPULATION TOTALS FOR CENTRAL OREGON

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Oregon</td>
<td>2,842,321</td>
<td>3,421,399</td>
<td>3,837,300</td>
<td>4,013,845</td>
<td>4,076,350</td>
<td>4,141,100</td>
</tr>
<tr>
<td>Crook County</td>
<td>14,111</td>
<td>19,184</td>
<td>21,020</td>
<td>21,085</td>
<td>21,580</td>
<td>22,105</td>
</tr>
<tr>
<td>Deschutes County</td>
<td>74,958</td>
<td>115,367</td>
<td>157,905</td>
<td>170,740</td>
<td>176,635</td>
<td>182,930</td>
</tr>
<tr>
<td>Bend</td>
<td>20,447</td>
<td>52,029</td>
<td>76,740</td>
<td>81,310</td>
<td>83,500</td>
<td>86,765</td>
</tr>
<tr>
<td>La Pine</td>
<td>1,660</td>
<td>1,670</td>
<td>1,675</td>
<td>1,675</td>
<td>1,730</td>
<td>1,730</td>
</tr>
<tr>
<td>Redmond</td>
<td>7,165</td>
<td>13,481</td>
<td>26,225</td>
<td>27,050</td>
<td>27,595</td>
<td>28,265</td>
</tr>
<tr>
<td>Sisters</td>
<td>708</td>
<td>959</td>
<td>2,040</td>
<td>2,280</td>
<td>2,390</td>
<td>2,540</td>
</tr>
<tr>
<td>Unincorporated</td>
<td>46,638</td>
<td>48,898</td>
<td>51,240</td>
<td>53,151</td>
<td>61,475</td>
<td>63,630</td>
</tr>
<tr>
<td>Jefferson County</td>
<td>13,676</td>
<td>19,009</td>
<td>21,750</td>
<td>22,445</td>
<td>22,790</td>
<td>23,190</td>
</tr>
<tr>
<td>Tri-County Total</td>
<td>102,745</td>
<td>153,560</td>
<td>200,675</td>
<td>214,270</td>
<td>221,005</td>
<td>228,225</td>
</tr>
</tbody>
</table>

Source: Population Research Center, PSU. 1990 and 2000 Census numbers are for April 1 of that year; 2013-2017 data are for July 1 of that year.
In 2014, Daimler Trucks North America (DTNA) started a world-wide search for a site to build a state-of-the-art $18.7 million test facility. EDCO worked closely with DTNA throughout the extensive process, navigating site selection, tax incentives and expanding the local Enterprise Zone boundary, among other things. Billed as the High Desert Proving Grounds, DTNA chose Madras, Oregon for the 87-acre site which includes a 3.5-mile Durability Test Track, allowing engineers to simulate a typical vehicle's million-mile lifespan in just six months. The facility opened in May 2017 – a timeline that would not have been possible without help from EDCO. This project was also awarded the 2016 Business Development Success Story of The Year by the Oregon Economic Development Association (OEDA).

"EDCO's involvement in the High Desert Proving Grounds project proved important to the expansion of Daimler Trucks North America LLC's presence in Central Oregon. EDCO's expertise in jurisdictional approval processes and incentives was key for DTNA's development of this site. It was an absolute pleasure to partner with EDCO to achieve DTNA's goals."

- Matt Markstaller, Manager – Properties and Building Management, Daimler Trucks North America

Oregon offers more incentive programs to traded-sector businesses (companies that sell products or services outside the area) than Washington and California combined. Even without taking those incentives into consideration, Oregon is still a more cost-effective choice for doing business. Contact EDCO for a detailed look at the business costs in Central Oregon.

### Business Cost Comparison

<table>
<thead>
<tr>
<th></th>
<th>OR</th>
<th>CA</th>
<th>WA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Electricity Rate (¢/kWh)</td>
<td>6.03¢</td>
<td>11.78¢</td>
<td>4.60¢</td>
</tr>
<tr>
<td>Avg. Natural Gas Rate ($/kcf)</td>
<td>$5.43</td>
<td>$7.00</td>
<td>$7.39</td>
</tr>
<tr>
<td>State &amp; Local Sales Tax Rate</td>
<td>None</td>
<td>8.5%</td>
<td>9.2%</td>
</tr>
<tr>
<td>State Business Tax Climate Index</td>
<td>#10</td>
<td>#48</td>
<td>#17</td>
</tr>
</tbody>
</table>

Get connected to our growing industry clusters that include: Brew, Bio, Rec, Tech, Aviation/Aerospace, Building Products, Automotive, and Advanced Manufacturing.

Our tools to help your company include: linking with the local supply chain, finding talent, incentives, business finance, and more.

We help you navigate the regional and local real estate market, infrastructure, and permitting processes.

WHY CENTRAL OREGON?

When compared against its neighbors to the north and south, Oregon’s overall business costs rank significantly lower. Average electricity rates, natural gas rates, state & local sales tax rates, and business tax climates in particular are significantly lower than other states in the Pacific Northwest.

For a relocating business, Central Oregon has a reputation for welcoming new companies without sacrificing workforce, talent, quality healthcare, transportation, or infrastructure. EDCO’s resources and connections can help your business make the right decisions when choosing a new home.
Case Study: **CUSH CORE**

In 2016, the idea of Adam Krefting launching another startup was off in the distance. His company Kreft Moto was taking off and was a full-time endeavor. After a meeting with EDCO, Krefting's view changed. EDCO’s resources connected him with the largest angel conference in the West, the Bend Venture Conference, giving him the push he needed to start his newest venture, CushCore®. Through EDCO, Krefting was also introduced to a new Central Oregon resident, Dan Hallada, who would become the second employee and Co-Founder at the newly-formed startup. The two founders pitched during the Bend Venture Conference – and won. CushCore® walked away with a $15,000 cash prize that allowed the company to purchase their first molds and start production.

Today, CushCore® is revolutionizing the mountain bike industry with their patent pending “tire suspension” systems designed to optimize tire performance while minimizing flat tires and rim damage. CushCore® was recognized by Vital MTB as 2017 Product of the Year and is selling globally with plans to expand their product line in the next six months.
A driving force for our economic performance is a collaborative and inclusive entrepreneurial community. This is supported via the number of new business registrations, which has outpaced far larger cities. Bend registered one new business for every 28 residents in 2017 - nearly twice the state average.

The region is large enough to support the resources and access to capital that help new entrepreneurs get started, while still being small enough that those resources are interconnected to support businesses as they grow. Unique to Central Oregon, given its size, are the numerous community resources and assets that are available. A few of these assets managed by EDCO include monthly Central Oregon PubTalks, the Stable of Experts, plus the largest angel conference in the West, the Bend Venture Conference.

### METROPOLITAN AREAS WHERE FIRST FINANCINGS ARE RISING

<table>
<thead>
<tr>
<th>Area</th>
<th>National Rank</th>
<th>% Change (Annualized) 2013-2017</th>
<th>National Rank</th>
<th>% Change (Annualized) 2009-2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Des Moines - West Des Moines</td>
<td>1</td>
<td>7.7%</td>
<td>No Rank</td>
<td>0.0%</td>
</tr>
<tr>
<td>Lexington-Fayette, KY</td>
<td>1</td>
<td>7.7%</td>
<td>23</td>
<td>7.5%</td>
</tr>
<tr>
<td>Boulder, CO</td>
<td>3</td>
<td>5.4%</td>
<td>No Rank</td>
<td>0.0%</td>
</tr>
<tr>
<td>Bend-Redmond, OR</td>
<td>4</td>
<td>5.3%</td>
<td>3</td>
<td>31.6%</td>
</tr>
<tr>
<td>Columbus, OH</td>
<td>7.5%</td>
<td>4.7%</td>
<td>18</td>
<td>12.3%</td>
</tr>
</tbody>
</table>

Source: Startupsusa.org, April 2018. (April 1, 2010 to July 1, 2017)

While the general trend shows that the total amount of startup funding is down across the country, this is not the case in Central Oregon, according to the Center for American Entrepreneurship. Deschutes County placed #4 among all U.S. metros for growth in first financings of startups from 2013-14 to 2016-17.
From startup to expansion to acquisition, Medline ReNewal is an economic development success story for Central Oregon. Founded in 1997 as MediSISS, the company launched with the revolutionary idea of transforming single-use medical devices into reusable assets. After nearly two decades of growth, the company’s reputation in the healthcare industry attracted the interest of the largest privately held manufacturer and distributor of medical supplies. In 2012, they were acquired and became Medline ReNewal. With this new growth came new challenges, and the need for more space with readily available options limited. Redmond Economic Development Inc. (REDI), in collaboration with EDCO, quickly aligned city leadership, state government and local support. From incentives to land availability, REDI and EDCO worked alongside Medline to develop a plan. After months of collaboration, the company purchased 12 acres in Redmond’s Industrial Park, and in July 2017, construction on a custom designed 50,000 square foot facility was completed, with room for future growth. Without community support, this project could have relocated to another region, but the willingness of all committed parties secured Central Oregon as the location of Medline ReNewal’s current and future operations.

"EDCO has proven to be an irreplaceable asset as our company continues to grow here in Central Oregon. With over 18 years of history with EDCO / REDI, I personally cannot imagine doing business in Central Oregon without them, as I consider them a trusted business partner."

-Steve Bettis, VP Operations, Medline ReNewal

**Case Study:**

From startup to expansion to acquisition, Medline ReNewal is an economic development success story for Central Oregon. Founded in 1997 as MediSISS, the company launched with the revolutionary idea of transforming single-use medical devices into reusable assets. After nearly two decades of growth, the company’s reputation in the healthcare industry attracted the interest of the largest privately held manufacturer and distributor of medical supplies. In 2012, they were acquired and became Medline ReNewal. With this new growth came new challenges, and the need for more space with readily available options limited. Redmond Economic Development Inc. (REDI), in collaboration with EDCO, quickly aligned city leadership, state government and local support. From incentives to land availability, REDI and EDCO worked alongside Medline to develop a plan. After months of collaboration, the company purchased 12 acres in Redmond’s Industrial Park, and in July 2017, construction on a custom designed 50,000 square foot facility was completed, with room for future growth. Without community support, this project could have relocated to another region, but the willingness of all committed parties secured Central Oregon as the location of Medline ReNewal’s current and future operations.
Private sector employment growth in the region was **26% higher** than Oregon's average over the last 10 years, and is projected to **grow by 18%** through 2024.

Source: Business Oregon's Regional Competitive Industry Analysis, 2016

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**Workforce Development**

**Youth Career Connect:**

**Linking Students, Employers, and Educators**

Through our 400+ one-on-one meetings with businesses each year, we could see several years ago that progress was needed to better prepare our emerging workforce. Today, educators, businesses, chambers, workforce leaders, economic development organizations, and other non-profits have formed the blueprint for a robust, region-wide internship program called Youth Career Connect.

The premise: expose high school, college, and university students to meaningful work opportunities and good things will happen. Good things are happening – more than 110 students in the first year were placed in internships by coordinators across the tri-county region. The goal: lead the nation in engaging students with meaningful work experiences. We’re just getting started, but the collective progress and how it’s changing the perceptions of both students and employers is already remarkable.
The combination of a collaborative culture, a supportive attitude among government and economic development agencies, and a location that attracts talent and investment all help Central Oregon compete.

“Bend enjoys a truly collaborative environment. Everyone is not only supportive of each other, but excited to see one another grow. We share the same trails, rivers, and slopes and ultimately share a similar vision to help Bend succeed.”

Scott Allan
GM, Hydro Flask
AIR

Redmond Municipal Airport (RDM; www.flyrdm.com) provides commercial air service with 25 daily round-trip flights to Denver, Los Angeles, Phoenix, Portland, Salt Lake City, San Francisco, and Seattle via four carriers (Alaska, American, Delta and United).

The Central Oregon average commute time is **21 minutes** each way, saving the average worker over **1 work week per year**!

RAIL

Burlington Northern-Santa Fe (BNSF), Union Pacific (UPRR) and the City of Prineville Railway (COPR) provide direct connections for shipping to any market in the United States, Canada, and Mexico.

FREIGHT

U.S. Highways 97 and 20 are two of the state’s major trucking routes, with access to major metro areas with connections to Interstate 5 (N-S) and Interstate 84 (E-W).
SERVICES & INFRASTRUCTURE

UTILITIES

Because most of our region has been built new in the past two decades, our telecommunications infrastructure is one of the Northwest’s most technologically advanced, meeting business and telecommuting requirements for capacity, redundancy, and reliability.

EDUCATION

Central Oregon is well-recognized for its high level of education, with some of the best K-12 public schools in the nation. In 2017, the Bend-La Pine school district’s average SAT scores surpassed the national average by over 100 points. Additionally, our higher education opportunities abound. From Oregon State University-Cascades recent expansion, to Central Oregon Community College’s four campuses in the region, there are opportunities for all to obtain a quality education.

HEALTHCARE

Top quality healthcare is one of Central Oregon’s crown jewels. St. Charles Health System is the largest healthcare provider in the region, and is also the largest employer with over 4,100 employees across the tri-county area. A network of more than 100 clinics and specialty practices further support the community.
According to the Oregon Employment Department, 78% of Oregon establishments have nine or fewer employees and the average private establishment employs 11 people.

Still, a number of large employers operate successfully here, tapping into Central Oregon’s ever-expanding workforce, the overall low cost of doing business, and business-friendly local governments. This year, the top 50 private companies collectively employ more than 21,000 Central Oregonians, or roughly 19% of the region’s current total employment.

### 2017 Central Oregon Industry Composition

<table>
<thead>
<tr>
<th>Industry</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total All Government</td>
<td>14%</td>
</tr>
<tr>
<td>Professional &amp; Business Services</td>
<td>11%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>8%</td>
</tr>
<tr>
<td>Construction</td>
<td>7%</td>
</tr>
<tr>
<td>Financial Activities</td>
<td>4%</td>
</tr>
<tr>
<td>Other Services</td>
<td>4%</td>
</tr>
<tr>
<td>Information</td>
<td>2%</td>
</tr>
<tr>
<td>Natural Resources &amp; Mining</td>
<td>1%</td>
</tr>
<tr>
<td>Trade, Transportation, &amp; Utilities</td>
<td>19%</td>
</tr>
<tr>
<td>Leisure and Hospitality</td>
<td>15%</td>
</tr>
<tr>
<td>Education &amp; Health Services</td>
<td>15%</td>
</tr>
</tbody>
</table>

### Central Oregon Ranked #1 in the Nation for GDP Growth At 8.1%

- Bureau of Economic Analysis, 2016

### Central Oregon Largest 50 Private Employers

<table>
<thead>
<tr>
<th>Rank</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>St. Charles Health System 4,183</td>
</tr>
<tr>
<td>2</td>
<td>Sunriver Resort 1,000</td>
</tr>
<tr>
<td>3</td>
<td>Bright Wood Corporation 986</td>
</tr>
<tr>
<td>4</td>
<td>Les Schwab 926</td>
</tr>
<tr>
<td>5</td>
<td>Safeway - Regional 878</td>
</tr>
<tr>
<td>6</td>
<td>Mt. Bachelor 840</td>
</tr>
<tr>
<td>7</td>
<td>Fred Meyer - Regional 628</td>
</tr>
<tr>
<td>8</td>
<td>McDonald’s - Regional 615</td>
</tr>
<tr>
<td>9</td>
<td>IBEX 540</td>
</tr>
</tbody>
</table>

# TOP EMPLOYERS

St. Charles Health System 4,183
Sunriver Resort 1,000
Bright Wood Corporation 986
Les Schwab 926
Safeway - Regional 878
Mt. Bachelor 840
Fred Meyer - Regional 628
McDonald’s - Regional 615
IBEX 540
Summit Medical Group 538
Consumer Cellular 440
PCC Schlosser 450
Opportunity Foundation 381
JELD-WEN Windows and Doors 375
Bend Research (Lonza) 361
Black Butte Ranch 360
Deschutes Brewery 340
Costco 339
Mosaic Medical 303
Eagle Crest 300
Walmart 281
BendBroadband / TDS Telecom 280
Brasada Ranch 275
U.S. Bank 261
G5 258
Bi-Mart - Regional 254
The Center (Ortho/Neuro) 252
Contact Industries 250
Kah Nee Ta Resort 250
Navis 237
10 Barrel Brewing 236
Epic Air 230
PacificSource 223
Albertson’s 220
Riverhouse on the Deschutes 220
Keith Manufacturing Co. 210
Facebook 200
Athletic Club of Bend 200
Tetherow 200
Tetherow 200
Sunriver on the Deschutes 220
First Interstate Bank 191
Neighbor Impact 190
Medline ReNewal 182
Ray’s Food Place 181
Indian Head Casino 180
J Bar J Youth Services 174
Sunriver Owners Association 162
High Lakes Health Care 157
Sunriver Brewing Company 150
Target - Regional 150

**Not Listed**: NL
**Not Counted**: NC
**Tied**: T
BREW (Craft Brewing, Distilling, and Fermentation)

- Central Oregon is home to breweries, both big and small, with Deschutes Brewery topping the list, brewing over 370,000 barrels in 2016.
- 30 breweries, 4 cideries, and 13 distilleries in the region
- Bend has more breweries per capita than Portland, Oregon
- With nearly 77,000 visitors a week and 3.3 million visitors a year, it’s safe to say this is a region that really knows (and loves) its craft beer.


BIO (Pharmacuetical, Research and Manufacturing, Medical Devices, and Bioscience Software)

Producing everything from titanium implants to cutting edge research in new drug treatments, our bioscience industry has been experiencing double-digit year-over-year employment growth for the past several years. Quietly, Central Oregon’s bioscience industry has grown to more than 35 companies employing 1,300 people. The region’s lifestyle has proven capable of attracting world-class talent that purposely moves here and stays.
REC (Outdoor Gear & Apparel)

- Central Oregon is home to a diverse array of outdoor recreation companies, with some of the best-known names in the industry calling the region home.
- 100+ outdoor industry businesses
- Home to the Oregon Outdoor Alliance (OOA), dedicated to connecting & cultivating Oregon's outdoor industry
- The country’s first dedicated startup incubator for the outdoor industry, Bend Outdoor Worx
- Home to Bend Outdoor Worx BreakOut, the only funding event in the U.S. focused solely on outdoor product companies
- The country’s only four year degree for outdoor product development
- Oregon is the fourth state in the U.S. to set up an office devoted to outdoor recreation

TECH (Software, Electronics, IT & Data Centers and Renewable/Alternative Energy)

- Including software companies, electronics manufacturers, alternative/energy services and more, the region is home to more than 130 tech companies
- More than four dozen software companies now call the region home
- "Bend hosts a growing tech sector, which should see the gains from the development of local talent through Oregon State University-Cascades."
  - The Milken Institute 2017 Best Small Cities
- "Bend ranked #16 among U.S. metro areas for high-tech startup density."
  - The Kauffman Foundation

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Aviation/Aerospace (Aircraft and related components)

The production of light aircraft in Central Oregon spans back more than 30 years and over that time, 25 aircraft have moved through the process of design on paper to flight – many in scaled production. And along with these aircraft many suppliers of specialized equipment have followed. Our region’s “special sauce” in the industry? Composite (carbon fiber) fabrication and innovation that make our original equipment manufacturers and supply chain companies unique on a national and even global scale. But it’s not all just manufacturing. We have some of the most successful flight training programs in the country with both fixed wing and helicopter flight schools serving the global industry.

Building Products (Windows, Doors, Moldings, and Specialty Products)

For much of the region’s economic history, wood products manufacturing was the dominant industry employing Central Oregonians and forming the foundation for other business activity. While we’ve diversified dramatically over the past three decades, the manufacturing of products used in residential and commercial construction still plays a very important role for the tri-county economy. Competing on a global scale, businesses in this industry have innovated and automated their way to becoming leaders in their respective sub-industries. The region, like Oregon in general, is salted with many specialty wood products companies including cabinet manufacturing, custom furniture, and even our own cluster of musical instrument businesses.
Automotive

Make no mistake, we’re not the next Detroit of auto manufacturing, however, we do have a number of innovative companies in the automotive sector. Les Schwab Tire Centers, with its headquarters in Bend and several million square feet of distribution in Prineville is one such example. Founded here in 1950, it has grown to one of the largest tire retailers in the western U.S. Meanwhile, German-based Daimler is growing its presence in the U.S. with a state-of-the art truck proving grounds in Madras. A host of small but successful specialty automotive companies call the region home, making everything from race car fuel tanks and push rods to performance components for trucks, motorcycles, and propulsion systems.

Advanced Manufacturing

Somewhat of a catch-all for a number of established and emerging companies in a widely diverse set of sectors, the region has dozens of manufacturers that are leaders among their peers. Specialties include metal fabrication, precision machining, Swiss machining, industrial coatings, 3-D metal printing, materials conveying systems and technology, and clean room design and manufacturing.
Central Oregon is blessed with a rare mix of city amenities and restful isolation. It offers the slower speed of a small town with a medical community and infrastructure not normally seen in a region of its size. Additionally, Central Oregon residents maintain a work/life balance that is difficult to achieve elsewhere.

30 Golf Courses  Miles and miles of trails  Thriving Arts & Culture Scene  30 Breweries & counting  300 Days of Sunshine
ABOUT EDCO

Founded in 1981, EDCO is a non-profit corporation supported by private and public members and stakeholders. Our mission is to create a diversified local economy and a strong base of middle-class jobs in Central Oregon.

To do this, we focus on helping companies do the following:

**MOVE.** We guide employers outside the region through the relocation process as a resource for regional data, incentives, talent, site selection, and more.

**START.** We mentor and advise scalable young companies from concept to exit on issues such as access to capital, critical expertise, and business strategy.

**GROW.** We partner with local traded-sector companies to help them grow and expand.

### EDCO’S RESULTS

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Companies (New &amp; Retained)</th>
<th>New Capital Investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017 - 2018</td>
<td>28</td>
<td>240</td>
</tr>
<tr>
<td>2016 - 2017</td>
<td>44</td>
<td>776</td>
</tr>
<tr>
<td>2015 - 2016</td>
<td>36</td>
<td>266</td>
</tr>
<tr>
<td>2014 - 2015</td>
<td>35</td>
<td>594</td>
</tr>
<tr>
<td>2013 - 2014</td>
<td>30</td>
<td>590</td>
</tr>
<tr>
<td>2012 - 2013</td>
<td>29</td>
<td>1,136</td>
</tr>
<tr>
<td>Totals</td>
<td>192</td>
<td>3561</td>
</tr>
</tbody>
</table>

### EDCO’S Funding Sources

- **Public Contracts**: 40%
- **Private Members**: 33%
- **Earned Revenue**: 24%
- **Other**: 3%

### EDCO Platinum Members

- AmeriTtitle
- BendTel
- Cascade Natural Gas
- Central Electric
- Cooperative, Inc.
- Central Oregon
- Community College
- City of Bend
- City of La Pine
- City of Madras / Jefferson County
- City of Prineville / Crook County
- City of Redmond
- City of Sisters
- Combined Communications
- Deschutes County
- First Interstate Bank
- Mid Oregon Credit Union
- OSU-Cascades
- Pacific Power
- Schwabe, Williamson & Wyatt
- SGA CPA’s & Consultants
- St. Charles Health Systems
- U.S. Bank

### Additional information available at EDCOINFO.COM

- Upcoming networking events, luncheons, conferences, and more
- EDCO Info Hub: current comprehensive data for Central Oregon
- Stable of Experts: a network of seasoned professionals with a passion for start-ups and small businesses
- Success stories from regional businesses
- Business news on EDCO’s blog

### EDCO Contact Information

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